





# U.S.-Ukraine Foundation Frishberg and Partners BISNIS, U.S. Department of Commerce

# Invite you to a Briefing on Ukraine's Current Legal & Investment Climate

Followed by a reception sponsored by Frishberg & Partners

WHEN: January 26, 2006

3:00 p.m. - 6:00 p.m.

WHERE: U.S. – Ukraine Foundation

1701 K Street NW, Suite 903

Washington, DC

# **Briefing to Include:**

Moderator: Nadia K. McConnell, President, U.S.-Ukraine Foundation

Speakers: Alex Frishberg, Partner, Frishberg and Partners, Ukraine Office

Alex Schay, Partner, Frishberg and Partners, U.S. Office

Remarks: Desi Jordanoff, BISNIS, U.S. Department of Commerce

### The briefing is designed for:

Individuals who wish to conduct a commercial transaction in Ukraine.

- Individuals who are interested in undertaking a specific investment project in Ukraine.
- Individuals who wish to establish a business presence in Ukraine.

For more information and to register, contact

Noelle Budwig tel: 202-223-2228 email: noelle@usukraine.org

Registration Deadline: January 24, 2006

# **About Frishberg & Partners**

Frishberg & Partners is the oldest Ukrainian commercial law firm with foreign ownership. The firm's clientele is comprised of large multinationals, privately-held companies, Western Embassies in Kiev, and purveyors of technical assistance. Frishberg & Partners also assists numerous internationally-recognized law firms with multi-jurisdictional transactions that have a Ukrainian component. During the firm's 14-year tenure in Ukraine, it has encountered and overcome most obstacles faced by foreign investors who establish their presence or conduct transactions in Ukraine. The Firm's main international areas of practice include: Mergers & Acquisitions (including AMC filings); preparation of due diligence; real estate transactions (including long-term land lease); review and preparation of commercial contracts; review, preparation and registration of loan agreements and credit facilities; corporate litigation; company establishment/registration, including employment-related issues and procurement of required licenses and certifications; and, intellectual property. In addition, Frishberg & Partners has consistently published the most comprehensive and up-to-date, English-language guide to Ukrainian business law, "Doing Business in Ukraine."

## **Profiles of Frishberg & Partners Representatives**

Since establishing Frishberg & Partners in 1991, **Alex Frishberg** has gained over 14 years' experience assisting Western clients with their Ukrainian transactions. In his tenure, Mr. Frishberg has confronted (and dealt with) nearly every obstacle that confronts foreign investors. Mr. Frishberg has published numerous articles regarding Ukrainian commercial legislation and authored the first three editions of Frishberg & Partners' widely-acclaimed legal reference guide, "Doing Business in Ukraine." Mr. Frishberg has also written numerous fictional short stories concerning the realities of everyday life in post-Soviet Ukraine.

Alex Schay is a partner with the respected Kiev-based commercial law firm, Frishberg & Partners. Since 1993, Alex has actively assisted numerous Western investors with their projects and transactions in Ukraine. After becoming a partner in 2000, Alex has increasingly focused his professional attention on firm management, public relations, and new client development. In this context, Alex has been involved in every direct-foreign-investment matter that has come to Frishberg & Partners' attention during the course of the past five years. For this reason, Alex is sometimes referred to as an accurate barometer of foreign investment in Ukraine. Alex has published numerous articles regarding Ukraine's macroeconomic and investment climate; he has also spoken at various seminars and investment symposiums in both Europe and the United States.

#### About U.S. - Ukraine Foundation

www.usukraine.org

#### **Our Mission**

Established in 1991, the Foundation's mission is to build peace and prosperity in Ukraine through shared democratic values.

#### **Our Goals**

- Facilitate democratic development, encourage free market reform, and enhance human rights in Ukraine.
- Strengthen the mutual objectives of both nations.
- Advance Ukraine as a cornerstone of regional stability and a full partner in the community of European nations

#### **About BISNIS**

**BISNIS** (www.bisnis.doc.gov) provides market information, practical advice, leads, and referrals to U.S. and Eurasian companies of all sizes to facilitate U.S. exports and other forms of business development in the former Soviet Union. BISNIS, a part of the U.S. Department of Commerce's U.S. & Foreign Commercial Service, has representatives posted throughout Eurasia, including several in Russia. In addition, BISNIS has staff of trade specialists in Washington, DC. Since opening in 1992, BISNIS has helped U.S. companies generate **over \$4 billion** worth of U.S. export and investment transactions. In 2002, 2003, and 2004, BISNIS was recognized by *Forbes Magazine* as a "Best of the Web" for market information on Eurasia.